

# NIAGARA NORTH

## Residential Market Activity Report

### September 2021



## NIAGARA NORTH MLS® Residential Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	63	-30.0	0.0	-1.6	3.3	14.5	43.2
Dollar Volume	\$52,867,137	-14.2	53.4	53.7	98.3	172.4	243.2
New Listings	98	-5.8	-9.3	-14.8	27.3	40.0	-10.9
Active Listings	81	-13.8	-52.6	-59.3	-8.0	-44.1	-73.4
Sales to New Listings Ratio <sup>1</sup>	64.3	86.5	58.3	55.7	79.2	78.6	40.0
Months of Inventory <sup>2</sup>	1.3	1.0	2.7	3.1	1.4	2.6	6.9
Average Price	\$839,161	22.6	53.4	56.2	92.0	137.8	139.7
Median Price	\$801,000	32.9	51.1	60.2	100.3	168.8	134.6
Sale to List Price Ratio	103.2	100.4	98.3	97.7	100.4	97.2	97.3
Median Days on Market	8.0	14.0	21.0	26.0	12.0	24.0	43.5
Average Days on Market	17.3	24.2	34.6	37.6	22.5	47.5	54.9

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	730	22.5	25.4	35.7	26.1	39.6	23.5
Dollar Volume	\$623,810,279	62.3	85.3	111.0	137.3	241.4	243.4
New Listings	954	19.8	0.0	-0.5	36.7	35.1	-0.5
Active Listings <sup>3</sup>	68	-39.0	-59.7	-59.9	-20.8	-54.5	-76.3
Sales to New Listings Ratio <sup>4</sup>	76.5	74.9	61.0	56.1	83.0	74.1	61.6
Months of Inventory <sup>5</sup>	0.8	1.7	2.6	2.8	1.3	2.6	4.4
Average Price	\$854,535	32.5	47.7	55.5	88.2	144.6	178.0
Median Price	\$801,000	35.8	48.3	54.9	89.6	150.3	186.1
Sale to List Price Ratio	106.5	99.7	98.1	98.4	99.8	97.6	97.3
Median Days on Market	7.0	17.0	22.0	22.0	15.0	26.0	47.0
Average Days on Market	13.9	31.6	38.8	34.2	27.5	47.0	66.3

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

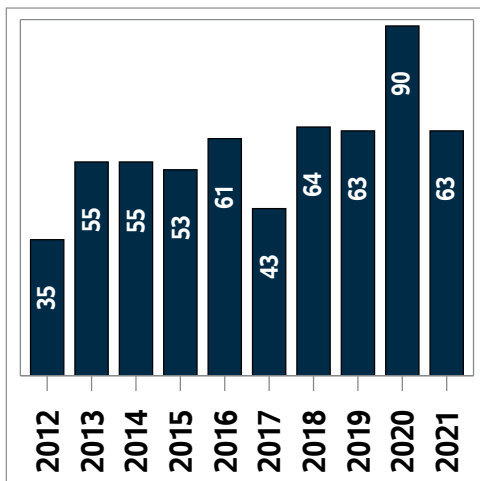
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

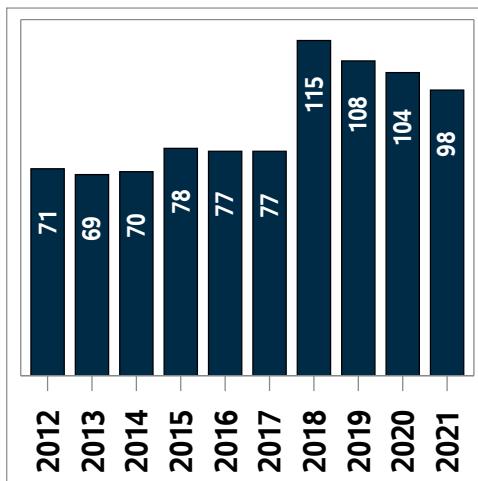
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## NIAGARA NORTH MLS® Residential Market Activity

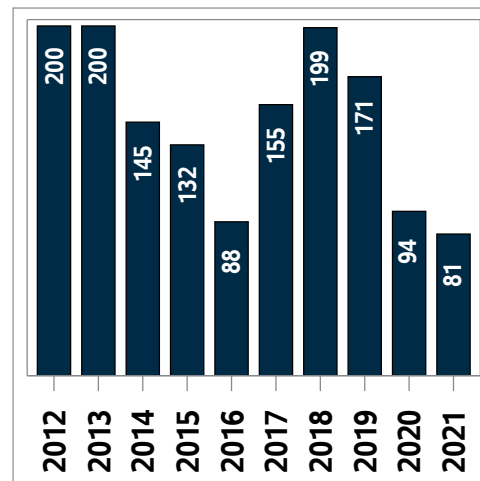
Sales Activity  
(September only)



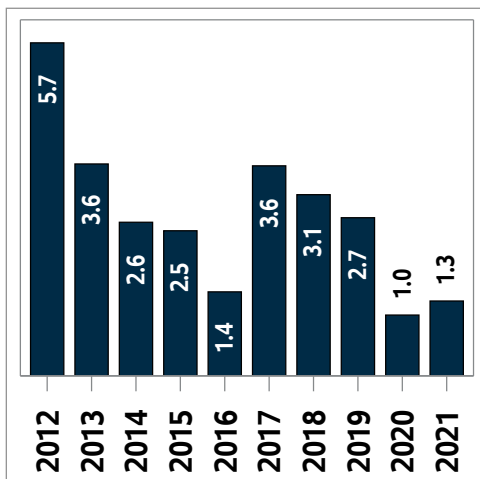
New Listings  
(September only)



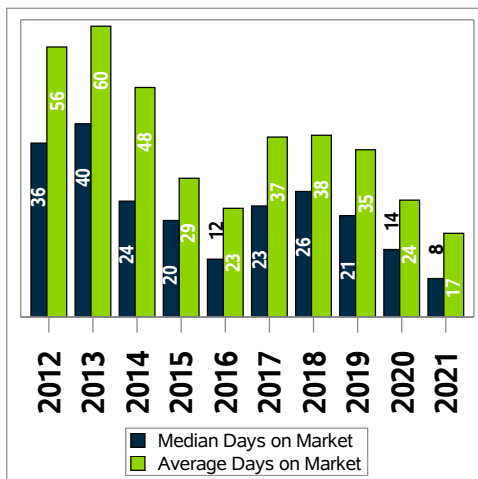
Active Listings  
(September only)



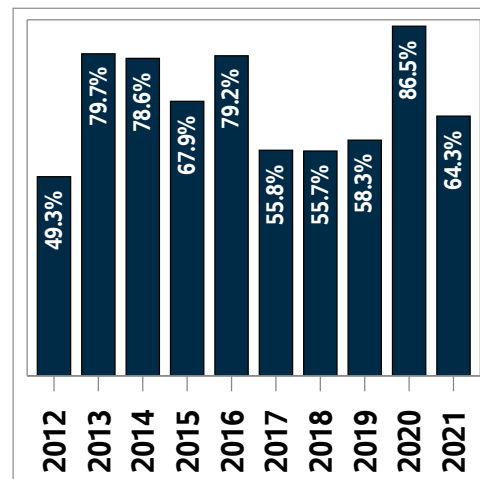
Months of Inventory  
(September only)



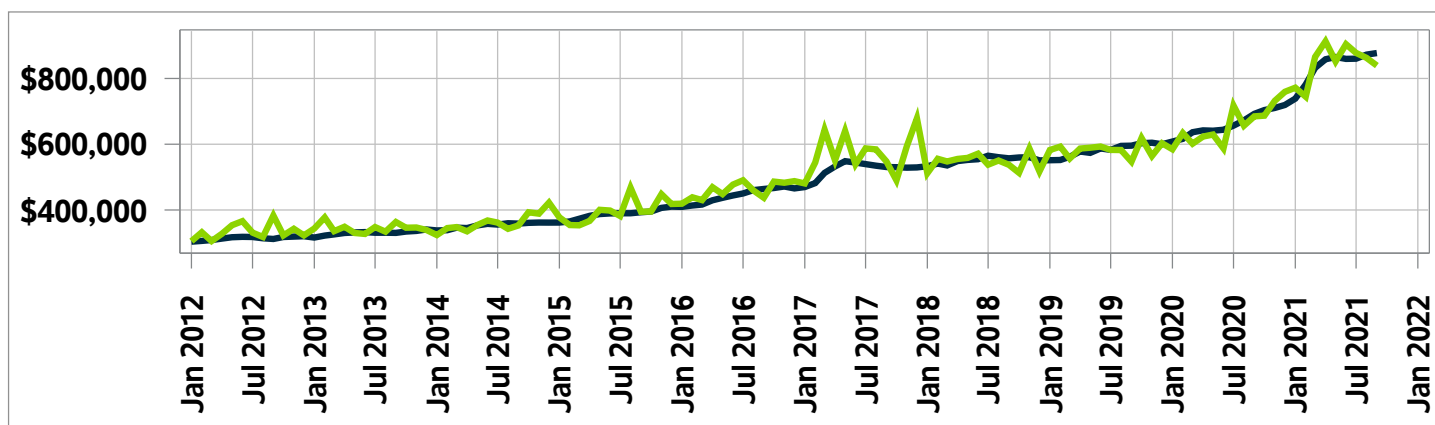
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

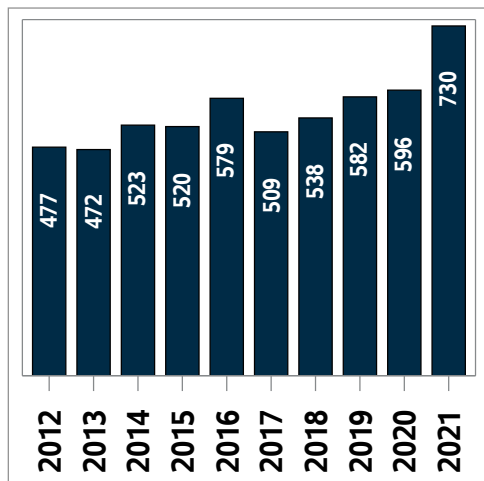


MLS® HPI Composite Benchmark Price and Average Price

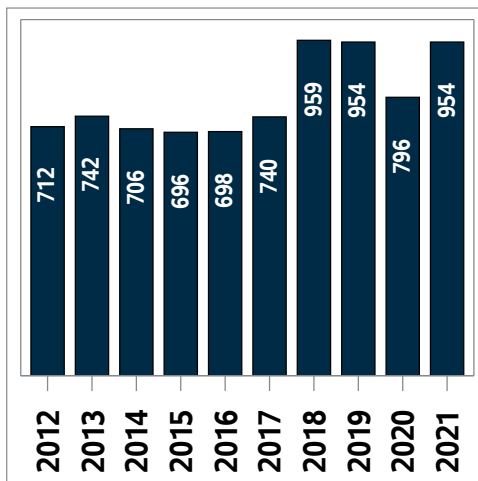


# NIAGARA NORTH MLS® Residential Market Activity

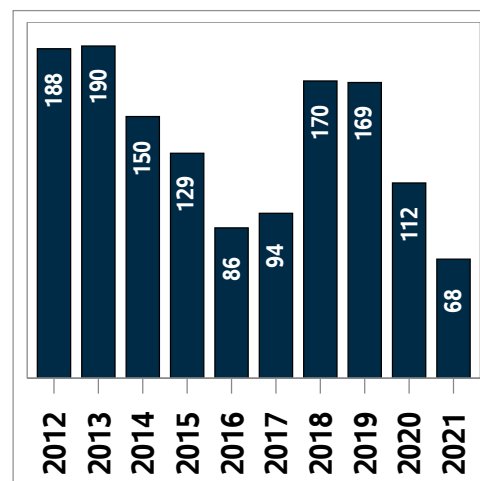
**Sales Activity**  
(September Year-to-date)



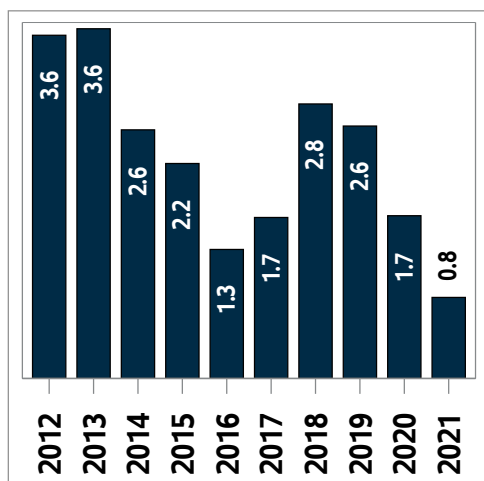
**New Listings**  
(September Year-to-date)



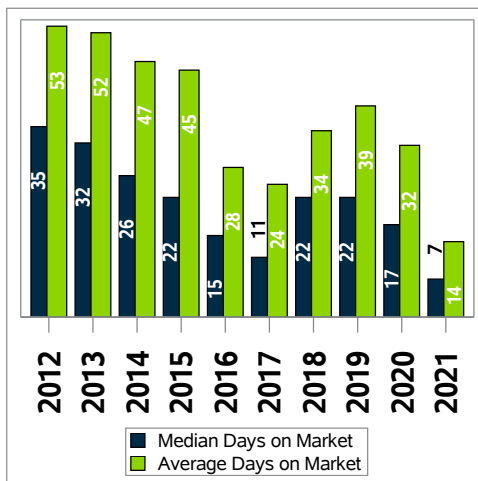
**Active Listings**<sup>1</sup>  
(September Year-to-date)



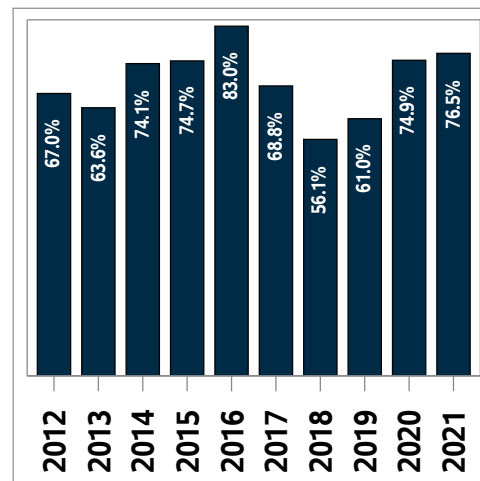
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## NIAGARA NORTH MLS® Single Family Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	40	-27.3	0.0	2.6	-11.1	-4.8	5.3
Dollar Volume	\$37,779,337	-14.5	55.8	57.4	74.2	140.2	172.2
New Listings	59	-6.3	-9.2	-16.9	-6.3	-3.3	-35.2
Active Listings	54	-8.5	-48.6	-58.8	-25.0	-56.8	-78.0
Sales to New Listings Ratio <sup>1</sup>	67.8	87.3	61.5	54.9	71.4	68.9	41.8
Months of Inventory <sup>2</sup>	1.4	1.1	2.6	3.4	1.6	3.0	6.4
Average Price	\$944,483	17.6	55.8	53.5	95.9	152.2	158.6
Median Price	\$877,500	19.4	47.0	56.1	97.2	139.5	149.7
Sale to List Price Ratio	103.6	100.3	98.1	97.0	100.4	97.1	97.2
Median Days on Market	8.5	9.0	20.0	27.0	11.0	22.0	40.5
Average Days on Market	17.8	22.3	35.5	32.1	22.6	48.6	51.5

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	463	33.4	22.5	27.9	9.2	17.2	-0.2
Dollar Volume	\$454,279,054	74.0	87.1	106.6	115.0	207.7	194.4
New Listings	595	28.8	-2.0	-6.9	14.4	6.4	-22.7
Active Listings <sup>3</sup>	44	-30.4	-57.2	-60.4	-31.7	-64.7	-81.1
Sales to New Listings Ratio <sup>4</sup>	77.8	75.1	62.3	56.7	81.5	70.7	60.3
Months of Inventory <sup>5</sup>	0.9	1.7	2.5	2.8	1.4	2.9	4.5
Average Price	\$981,164	30.4	52.7	61.5	96.9	162.5	195.1
Median Price	\$903,500	29.1	48.1	54.4	92.2	151.7	191.5
Sale to List Price Ratio	107.0	99.7	98.1	98.3	99.7	97.4	97.1
Median Days on Market	7.0	16.0	22.0	22.0	15.0	28.0	48.0
Average Days on Market	14.2	30.4	37.3	34.1	27.7	49.4	68.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

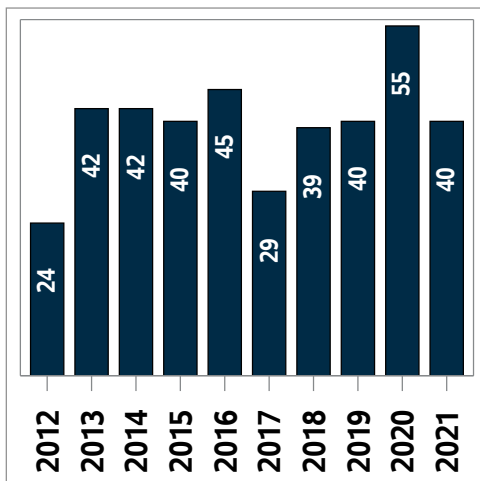
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

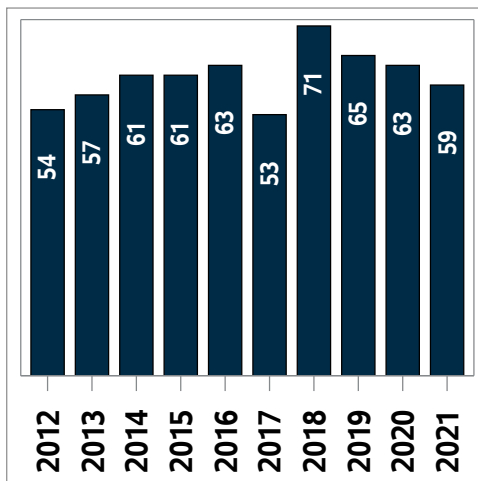
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## NIAGARA NORTH MLS® Single Family Market Activity

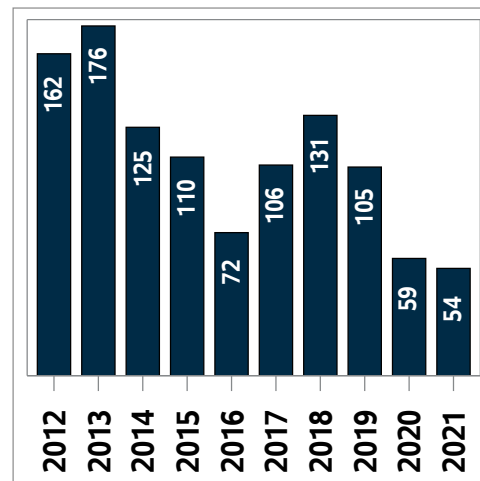
Sales Activity  
(September only)



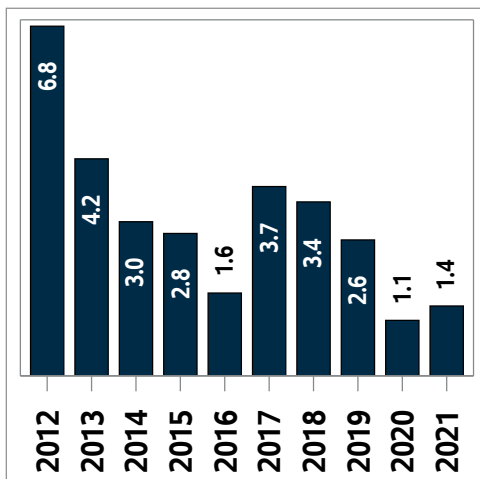
New Listings  
(September only)



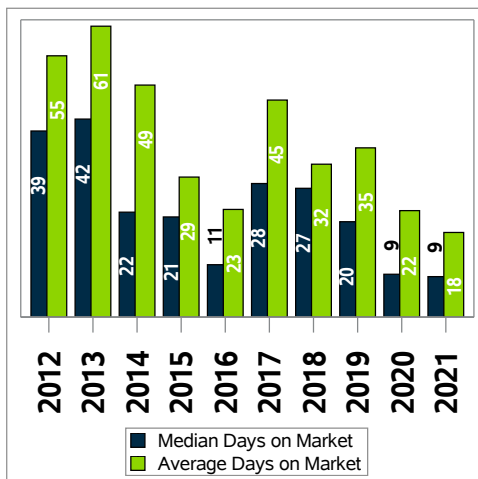
Active Listings  
(September only)



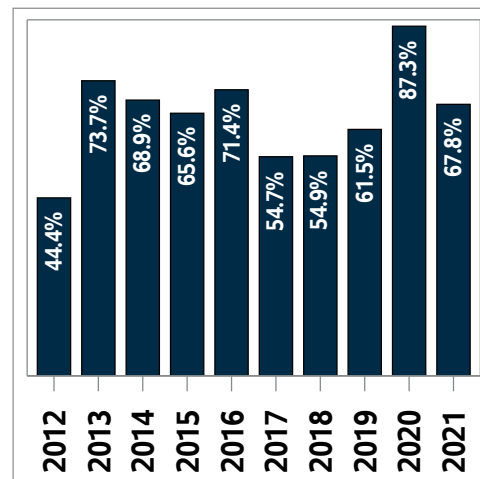
Months of Inventory  
(September only)



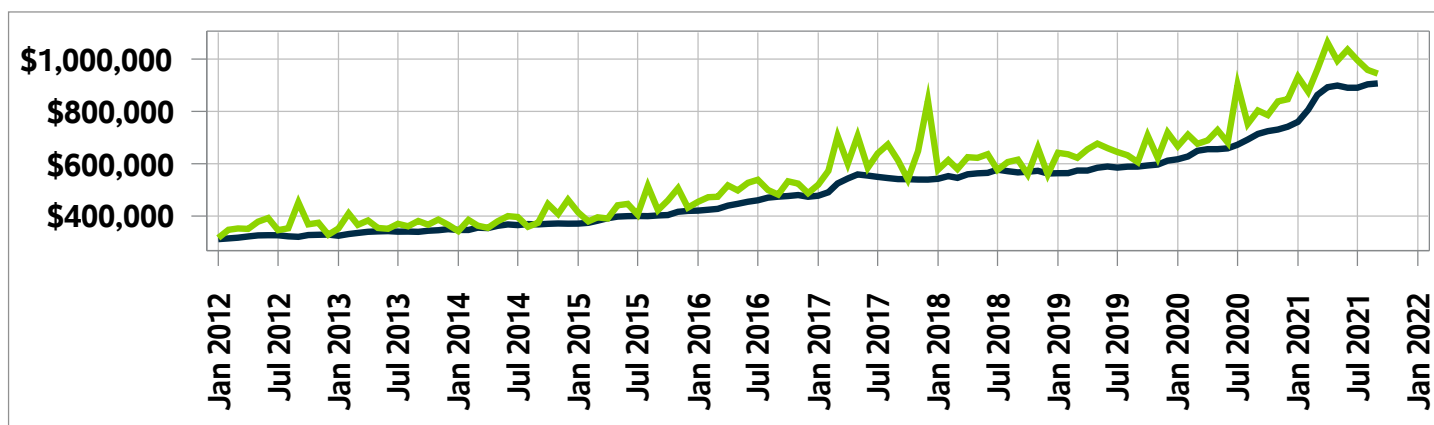
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

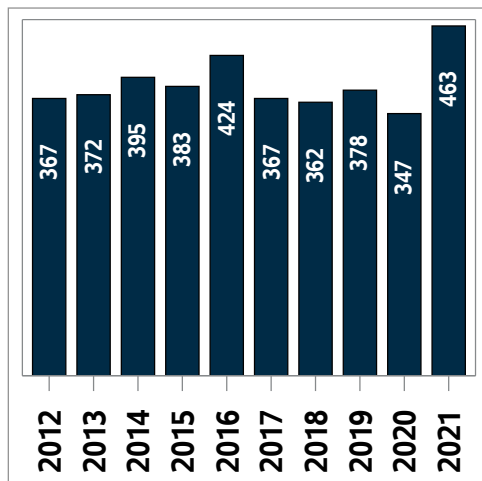


MLS® HPI Single Family Benchmark Price and Average Price

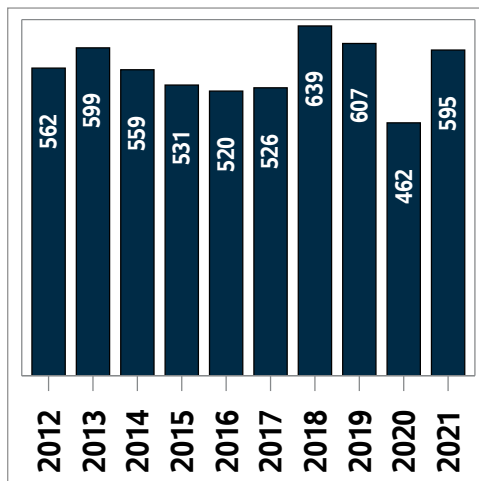


## NIAGARA NORTH MLS® Single Family Market Activity

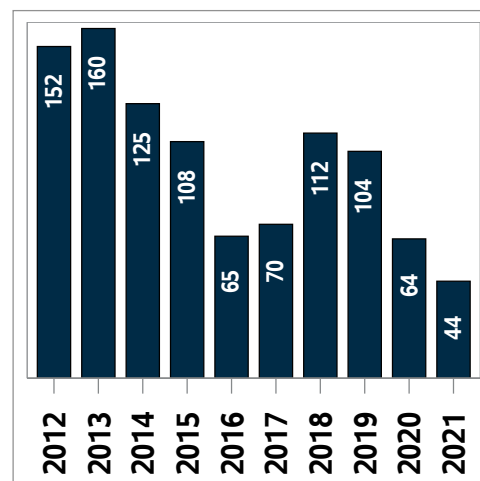
**Sales Activity**  
(September Year-to-date)



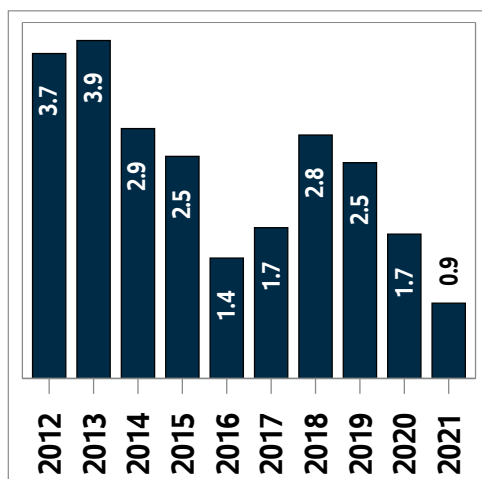
**New Listings**  
(September Year-to-date)



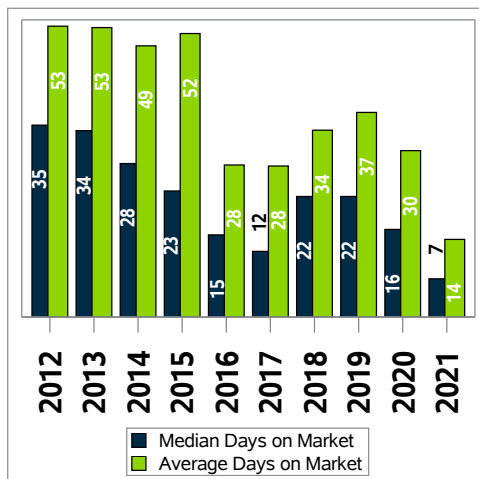
**Active Listings**<sup>1</sup>  
(September Year-to-date)



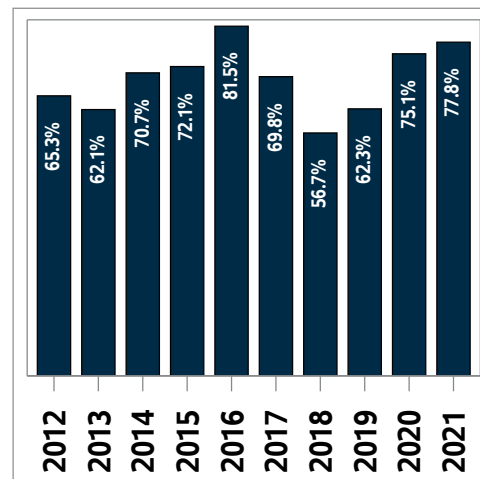
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## NIAGARA NORTH MLS® Townhouse Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	13	-35.0	-13.3	-31.6	18.2	30.0	116.7
Dollar Volume	\$9,317,900	-16.0	29.8	10.9	137.4	214.0	509.6
New Listings	20	-16.7	-20.0	-33.3	66.7	185.7	42.9
Active Listings	10	-16.7	-68.8	-75.0	-16.7	-33.3	-79.2
Sales to New Listings Ratio <sup>1</sup>	65.0	83.3	60.0	63.3	91.7	142.9	42.9
Months of Inventory <sup>2</sup>	0.8	0.6	2.1	2.1	1.1	1.5	8.0
Average Price	\$716,762	29.2	49.8	62.0	100.9	141.5	181.4
Median Price	\$690,000	25.9	42.3	55.9	79.2	148.0	176.6
Sale to List Price Ratio	103.9	100.7	98.8	98.3	101.4	97.6	98.0
Median Days on Market	8.0	12.0	20.0	17.0	13.0	36.5	82.5
Average Days on Market	14.3	29.5	22.5	33.9	21.6	47.2	76.7

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	160	-3.0	9.6	19.4	24.0	42.9	46.8
Dollar Volume	\$113,862,023	29.5	63.5	91.7	154.8	262.6	355.2
New Listings	206	9.6	-5.5	-10.8	47.1	63.5	32.1
Active Listings <sup>3</sup>	10	-52.4	-69.5	-70.0	-22.2	-46.5	-76.2
Sales to New Listings Ratio <sup>4</sup>	77.7	87.8	67.0	58.0	92.1	88.9	69.9
Months of Inventory <sup>5</sup>	0.6	1.2	2.0	2.3	0.9	1.5	3.5
Average Price	\$711,638	33.6	49.2	60.5	105.4	153.8	210.1
Median Price	\$691,000	34.2	45.2	60.0	93.6	155.9	190.3
Sale to List Price Ratio	106.9	100.1	98.5	98.6	100.2	98.2	98.5
Median Days on Market	7.5	15.0	20.0	17.5	12.0	20.0	36.0
Average Days on Market	11.1	32.9	34.6	26.9	25.8	37.5	54.8

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

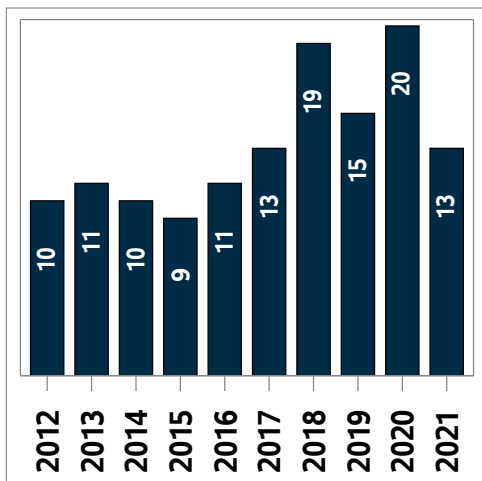
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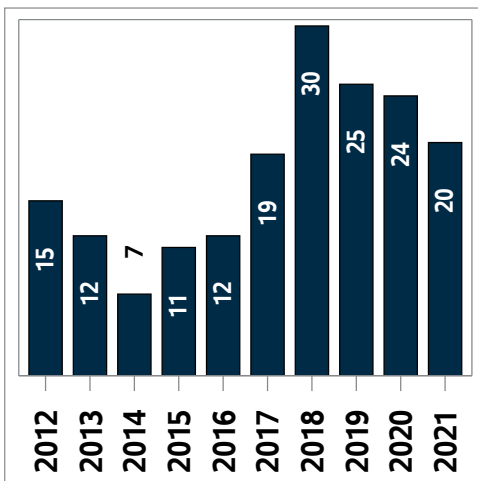


## NIAGARA NORTH MLS® Townhouse Market Activity

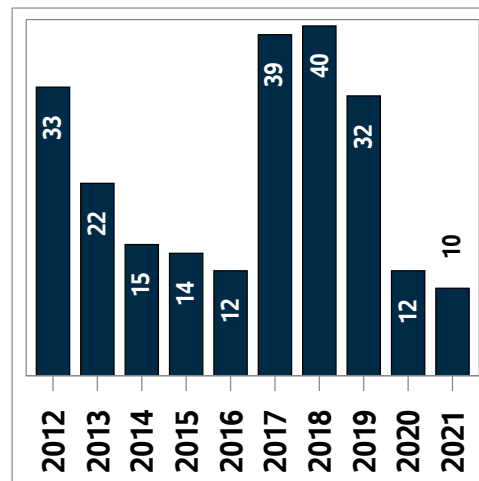
Sales Activity  
(September only)



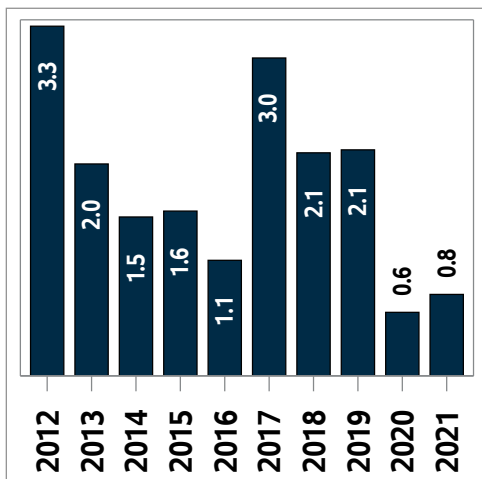
New Listings  
(September only)



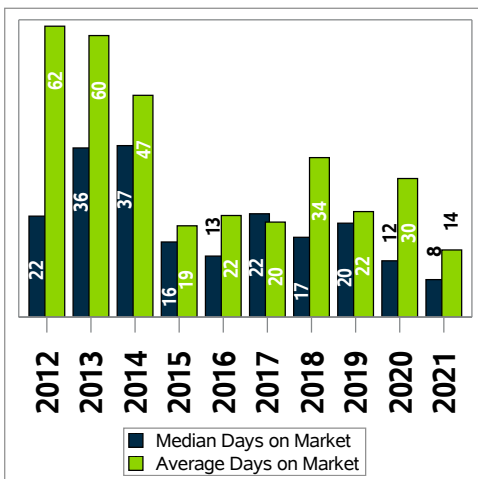
Active Listings  
(September only)



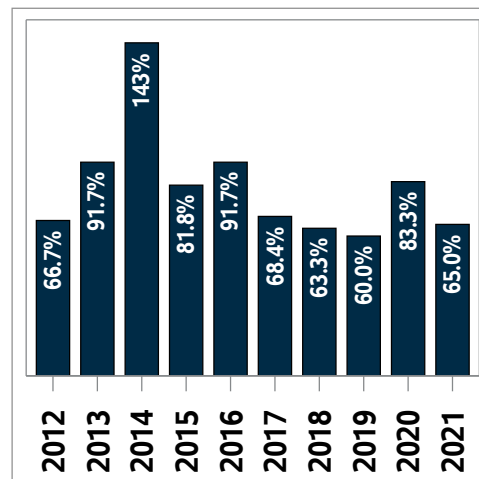
Months of Inventory  
(September only)



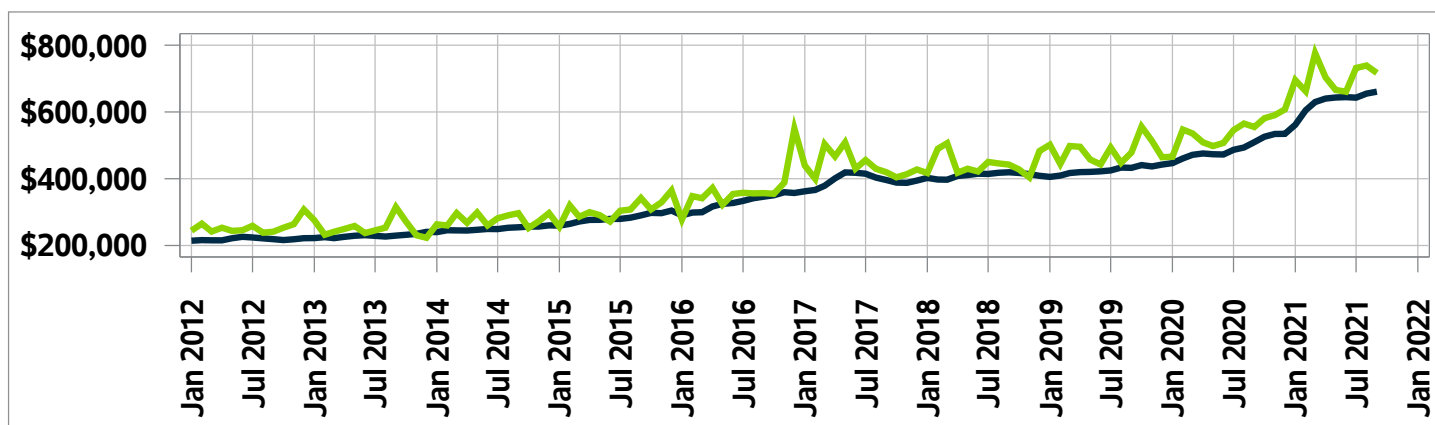
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

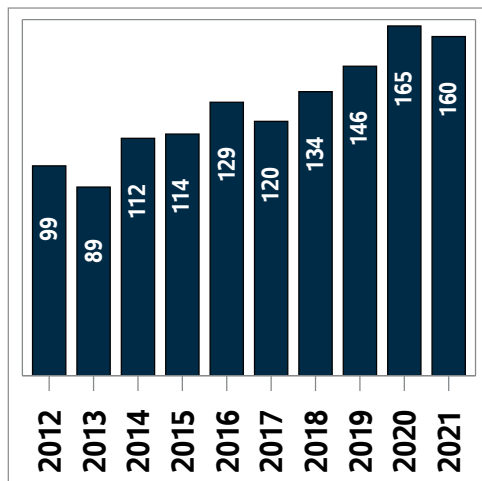


MLS® HPI Townhouse Benchmark Price and Average Price

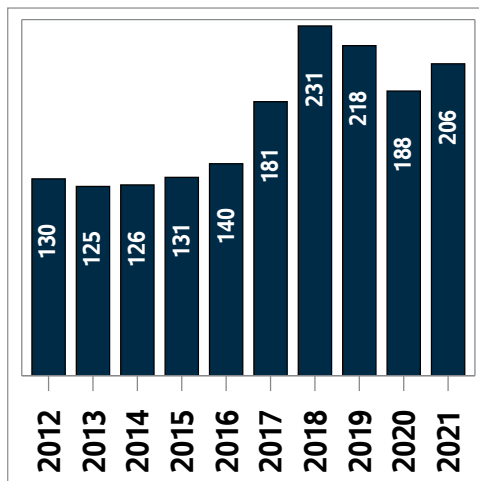


## NIAGARA NORTH MLS® Townhouse Market Activity

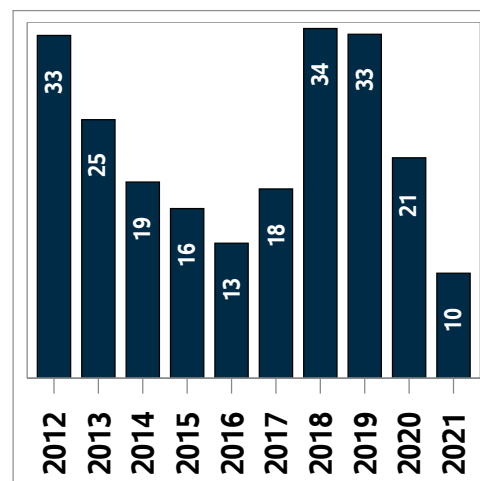
**Sales Activity**  
(September Year-to-date)



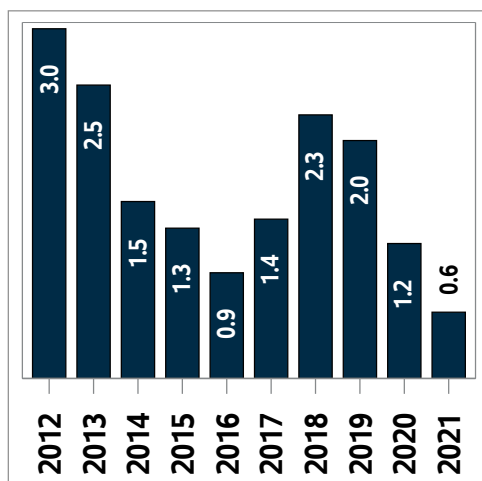
**New Listings**  
(September Year-to-date)



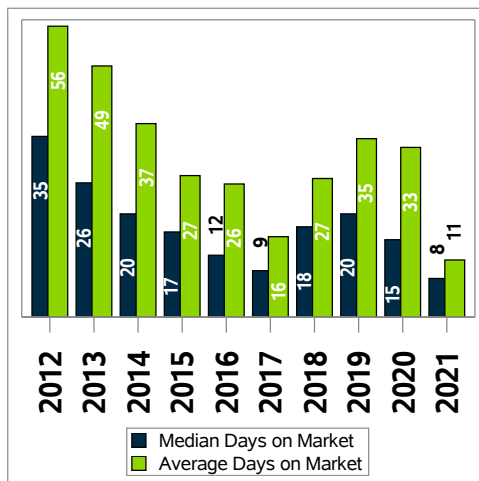
**Active Listings**<sup>1</sup>  
(September Year-to-date)



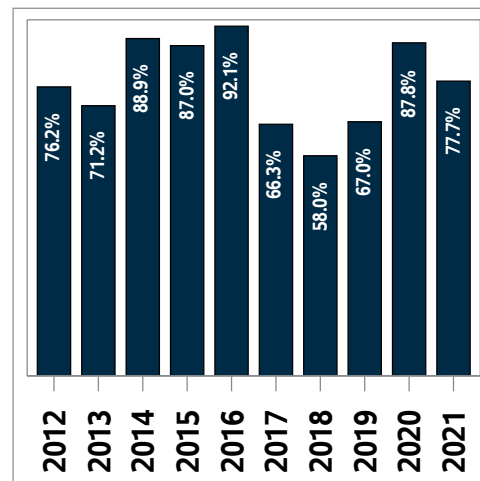
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## NIAGARA NORTH MLS® Apartment-Style Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	8	-42.9	14.3	33.3	100.0	300.0	—
Dollar Volume	\$4,249,400	-25.9	70.8	114.1	362.7	905.8	—
New Listings	17	6.3	6.3	21.4	750.0	1,600.0	—
Active Listings	16	-30.4	-51.5	-42.9	300.0	220.0	433.3
Sales to New Listings Ratio <sup>1</sup>	47.1	87.5	43.8	42.9	200.0	200.0	—
Months of Inventory <sup>2</sup>	2.0	1.6	4.7	4.7	1.0	2.5	—
Average Price	\$531,175	29.6	49.5	60.6	131.3	151.4	—
Median Price	\$481,450	18.9	30.2	42.7	94.7	127.9	—
Sale to List Price Ratio	100.3	99.0	97.7	100.5	99.4	97.7	—
Median Days on Market	13.0	23.0	40.0	45.5	15.5	46.0	—
Average Days on Market	21.5	25.4	59.0	85.5	18.0	46.0	—

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	98	25.6	88.5	188.2	415.8	716.7	880.0
Dollar Volume	\$49,027,202	52.7	132.1	278.9	909.2	1,846.8	2,934.0
New Listings	141	2.9	16.5	74.1	403.6	781.3	984.6
Active Listings <sup>3</sup>	13	-49.6	-58.6	-41.0	81.5	187.8	122.6
Sales to New Listings Ratio <sup>4</sup>	69.5	56.9	43.0	42.0	67.9	75.0	76.9
Months of Inventory <sup>5</sup>	1.2	3.0	5.5	5.9	3.4	3.4	5.3
Average Price	\$500,278	21.6	23.2	31.4	95.7	138.4	209.6
Median Price	\$470,000	18.1	26.5	35.3	94.2	103.2	229.8
Sale to List Price Ratio	103.2	98.8	97.4	98.5	99.4	97.6	97.0
Median Days on Market	11.0	24.5	38.0	43.0	30.0	35.0	72.5
Average Days on Market	17.4	35.5	64.5	62.3	35.3	57.8	88.2

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

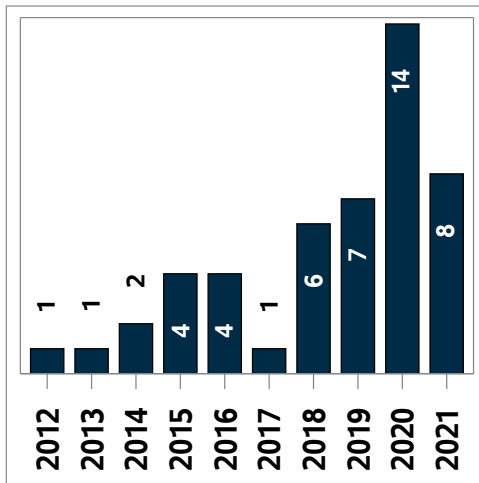
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

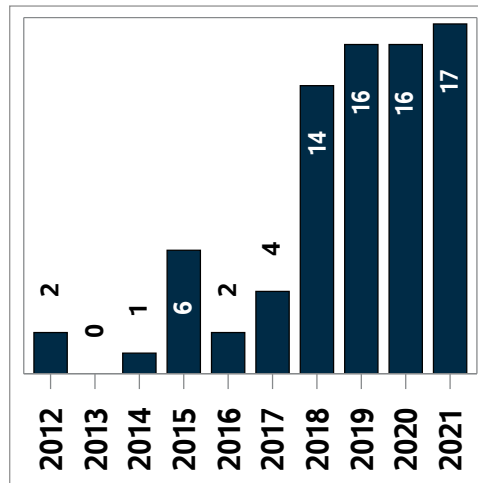
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## NIAGARA NORTH MLS® Apartment-Style Market Activity

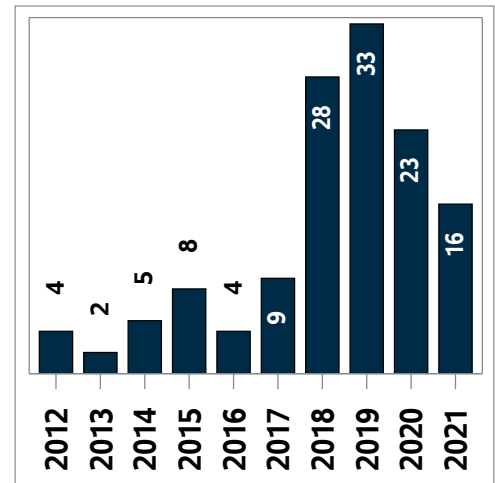
Sales Activity  
(September only)



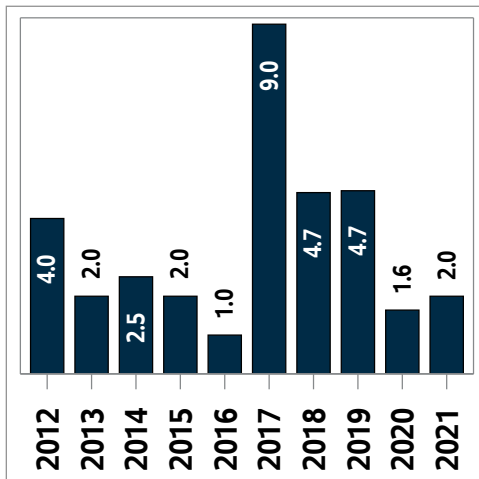
New Listings  
(September only)



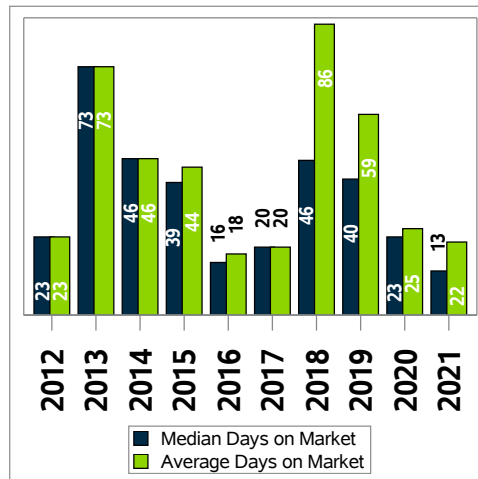
Active Listings  
(September only)



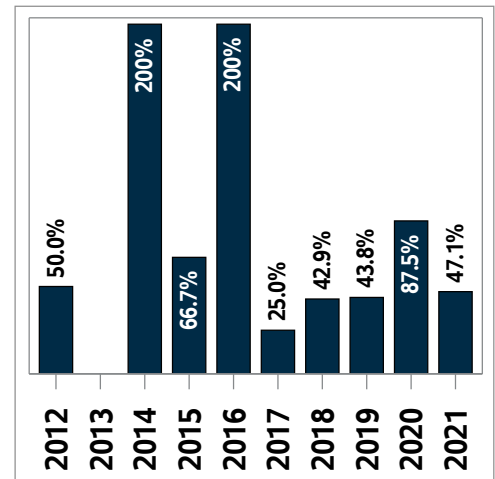
Months of Inventory  
(September only)



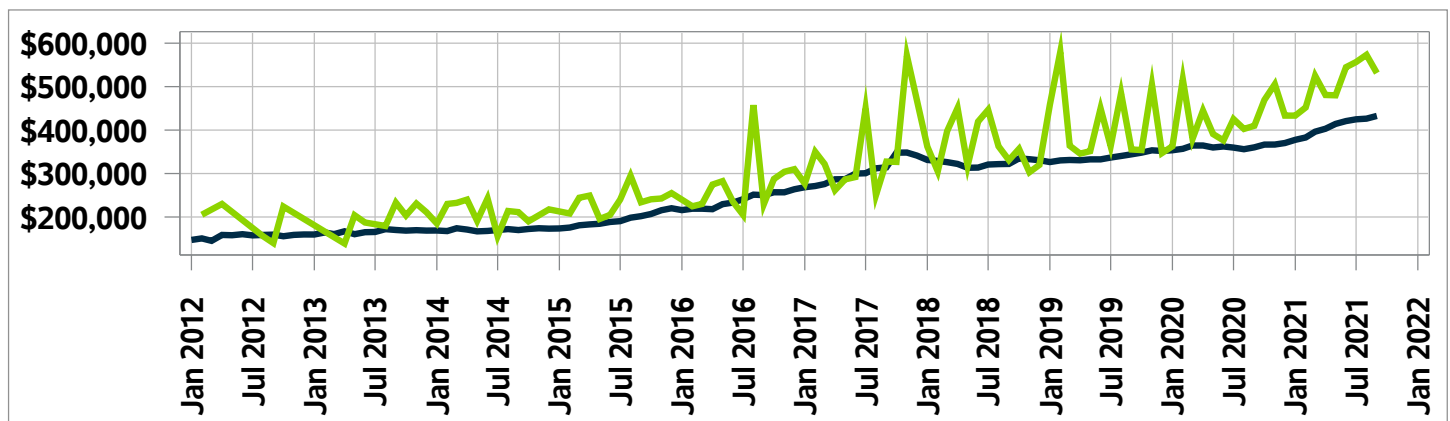
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

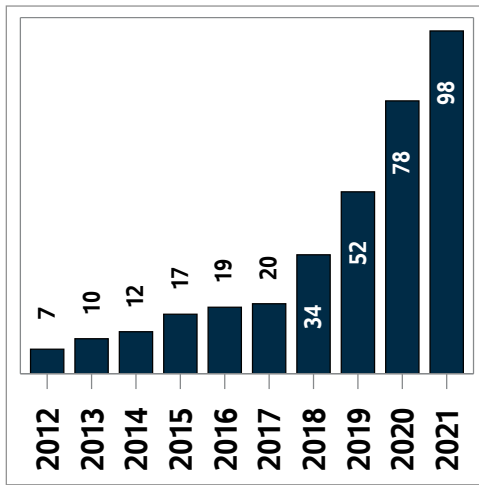


## MLS® HPI Apartment-Style Benchmark Price and Average Price

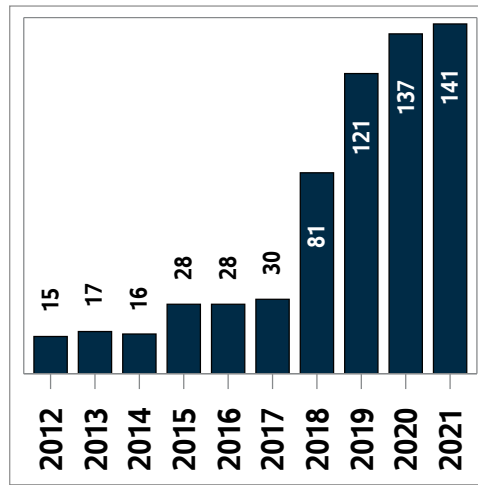


## NIAGARA NORTH MLS® Apartment-Style Market Activity

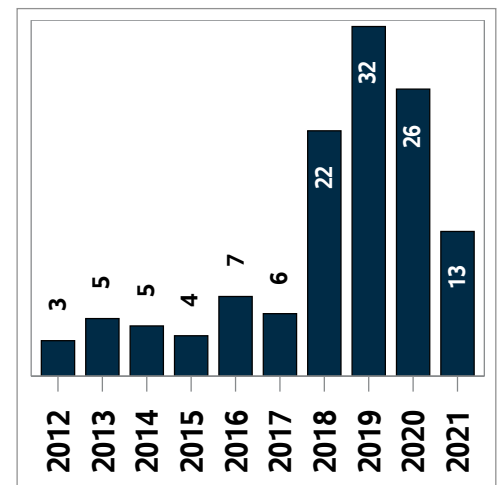
**Sales Activity**  
(September Year-to-date)



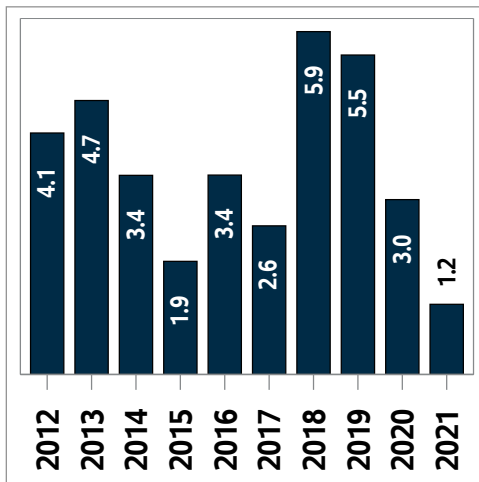
**New Listings**  
(September Year-to-date)



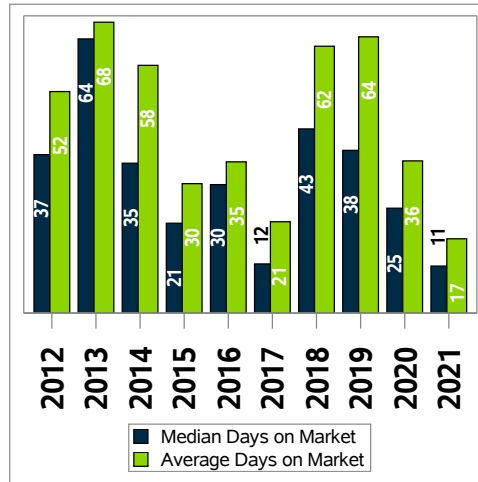
**Active Listings**<sup>1</sup>  
(September Year-to-date)



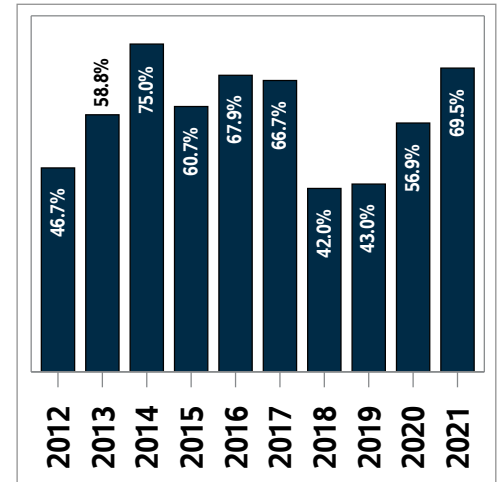
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

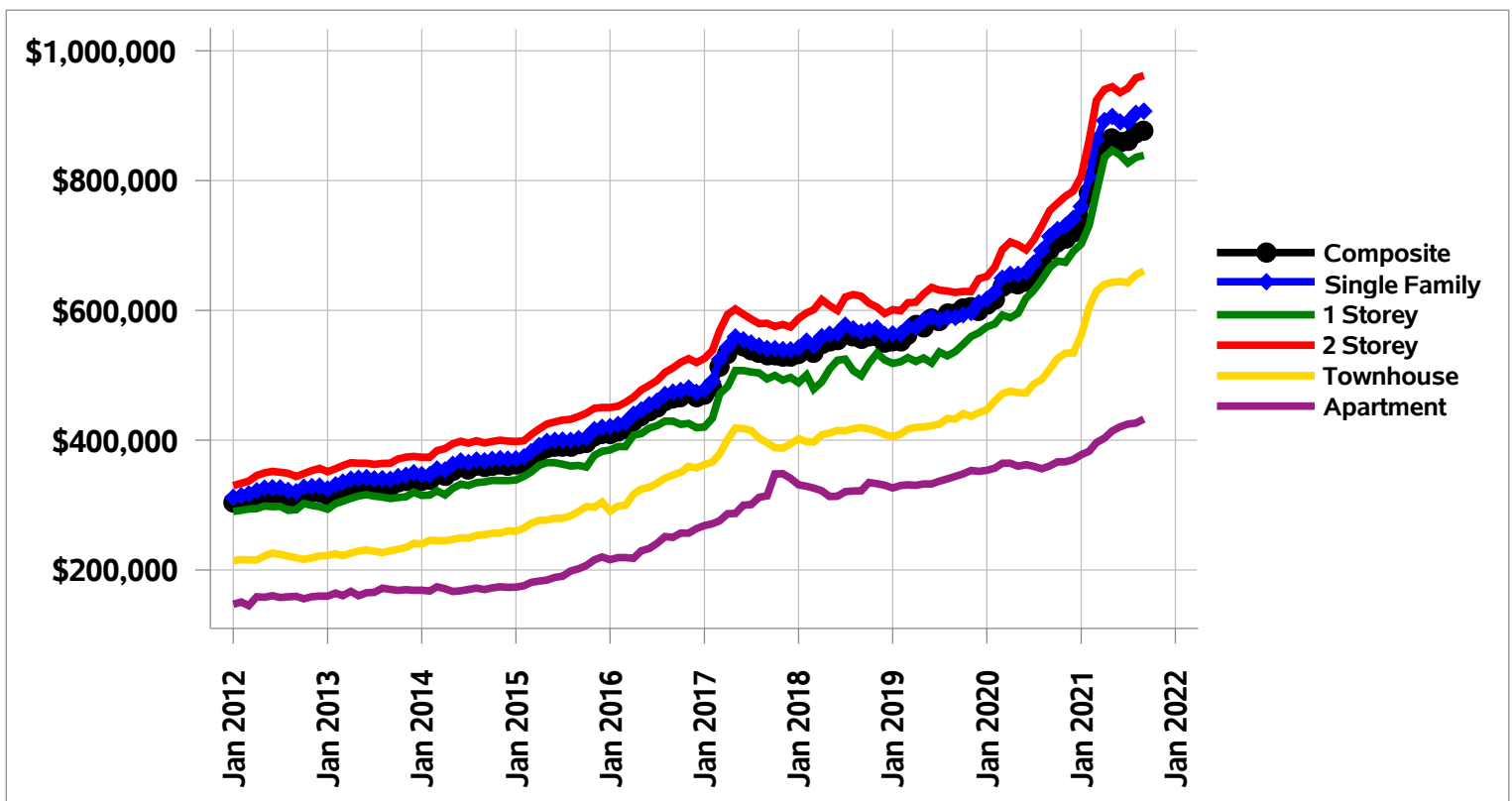


## NIAGARA NORTH MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$877,300	0.6	2.1	5.4	26.7	57.5	89.1
Single Family	\$907,000	0.4	1.9	5.1	27.0	60.0	91.3
One Storey	\$838,900	0.4	-0.1	7.3	26.0	68.0	95.4
Two Storey	\$961,700	0.4	2.8	4.1	27.6	54.7	88.0
Townhouse	\$660,800	0.9	2.5	5.0	29.7	57.6	90.8
Apartment	\$432,600	1.5	2.8	9.2	20.1	34.3	72.8

### MLS® HPI Benchmark Price



## NIAGARA NORTH MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1443
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1491
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6405
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## NIAGARA NORTH MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1341
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7920
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1634
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5690
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# NIAGARA NORTH

## MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1226
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	764
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers

## GRIMSBY (54)

### MLS® Residential Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	47	-32.9	-4.1	2.2	23.7	14.6	113.6
Dollar Volume	\$38,877,137	-22.1	42.4	57.4	120.9	158.5	413.0
New Listings	82	-4.7	1.2	-14.6	60.8	67.3	24.2
Active Listings	65	-15.6	-52.9	-56.4	1.6	-35.0	-62.4
Sales to New Listings Ratio <sup>1</sup>	57.3	81.4	60.5	47.9	74.5	83.7	33.3
Months of Inventory <sup>2</sup>	1.4	1.1	2.8	3.2	1.7	2.4	7.9
Average Price	\$827,173	15.9	48.5	54.1	78.6	125.5	140.1
Median Price	\$801,000	26.1	48.6	59.1	88.0	160.1	134.6
Sale to List Price Ratio	103.8	100.7	98.2	98.1	100.8	97.6	97.4
Median Days on Market	8.0	13.5	24.0	23.0	12.0	25.0	35.5
Average Days on Market	16.7	25.6	36.9	39.0	25.4	43.9	51.1

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	555	22.0	23.6	36.0	28.8	45.7	68.7
Dollar Volume	\$470,049,632	58.3	81.6	106.8	136.5	241.1	334.6
New Listings	736	17.8	-3.3	1.5	42.1	44.0	42.9
Active Listings <sup>3</sup>	52	-40.7	-61.9	-58.4	-17.7	-50.8	-63.6
Sales to New Listings Ratio <sup>4</sup>	75.4	72.8	59.0	56.3	83.2	74.6	63.9
Months of Inventory <sup>5</sup>	0.8	1.7	2.7	2.7	1.3	2.5	3.9
Average Price	\$846,936	29.8	46.9	52.1	83.6	134.2	157.6
Median Price	\$800,000	35.6	49.3	53.8	87.3	138.8	169.4
Sale to List Price Ratio	106.9	99.9	98.1	98.4	99.8	97.8	97.6
Median Days on Market	7.0	17.0	22.0	22.0	15.0	26.0	42.0
Average Days on Market	13.3	30.0	38.0	34.5	27.6	44.9	61.6

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

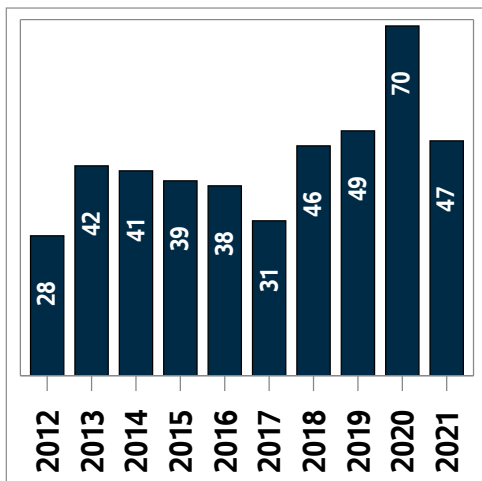
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

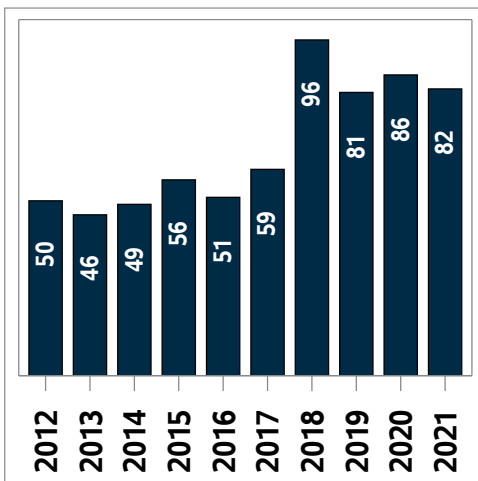


## GRIMSBY (54) MLS® Residential Market Activity

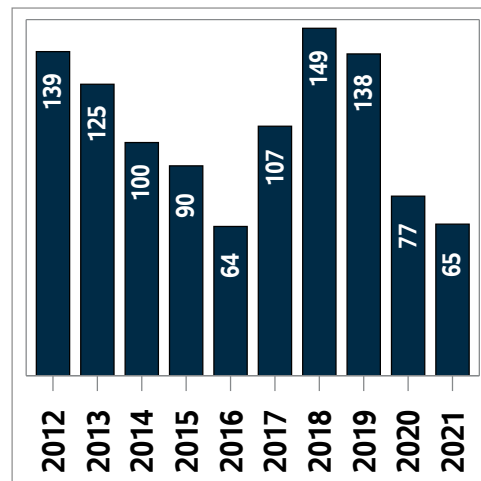
Sales Activity  
(September only)



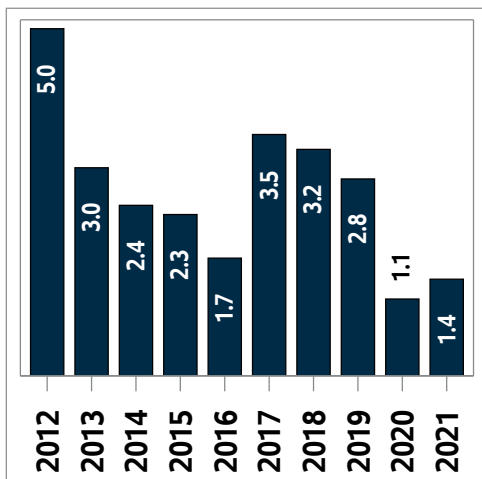
New Listings  
(September only)



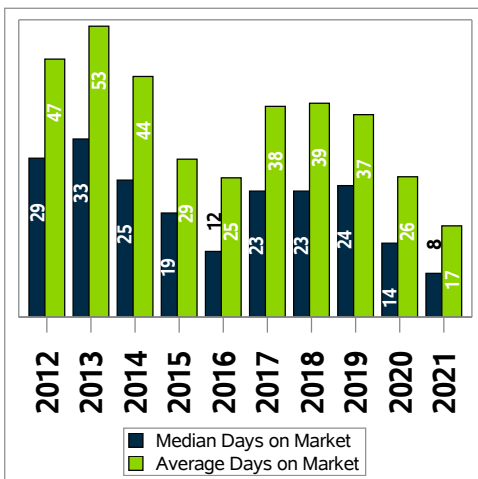
Active Listings  
(September only)



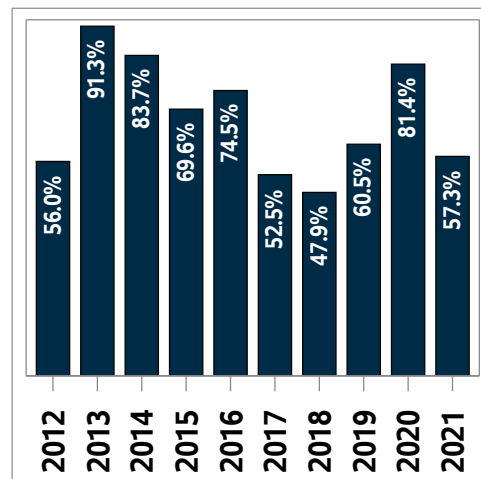
Months of Inventory  
(September only)



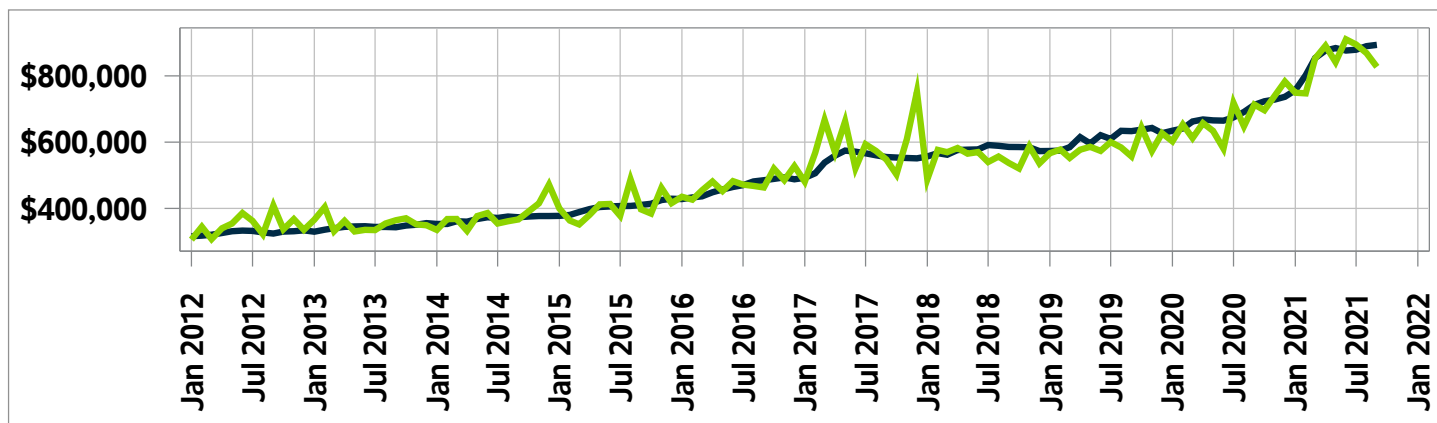
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

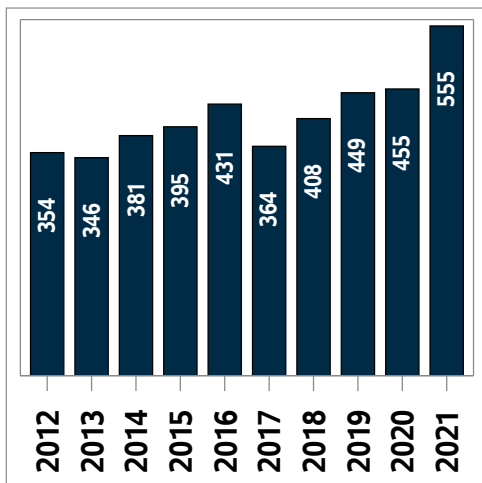


MLS® HPI Composite Benchmark Price and Average Price

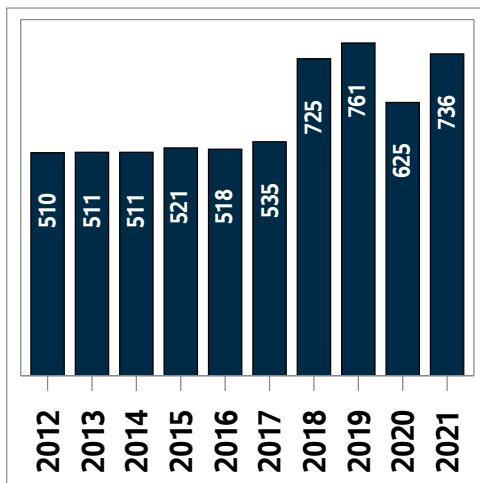


## GRIMSBY (54) MLS® Residential Market Activity

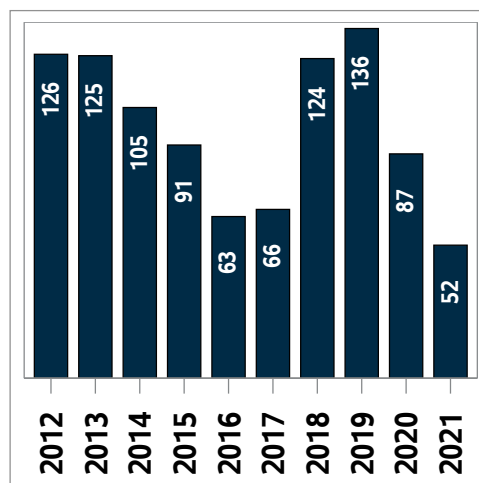
**Sales Activity**  
(September Year-to-date)



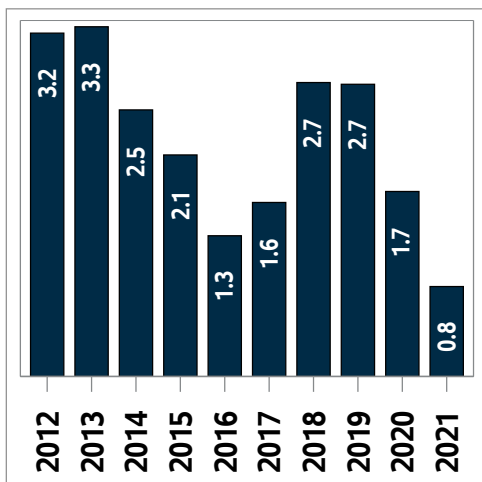
**New Listings**  
(September Year-to-date)



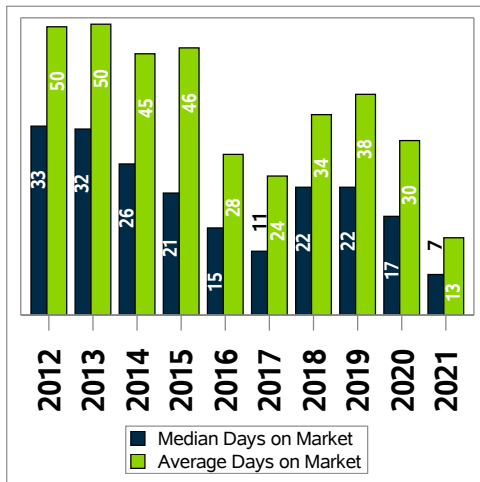
**Active Listings**<sup>1</sup>  
(September Year-to-date)



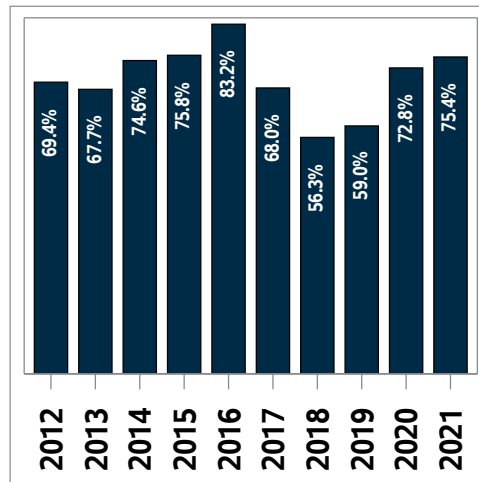
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

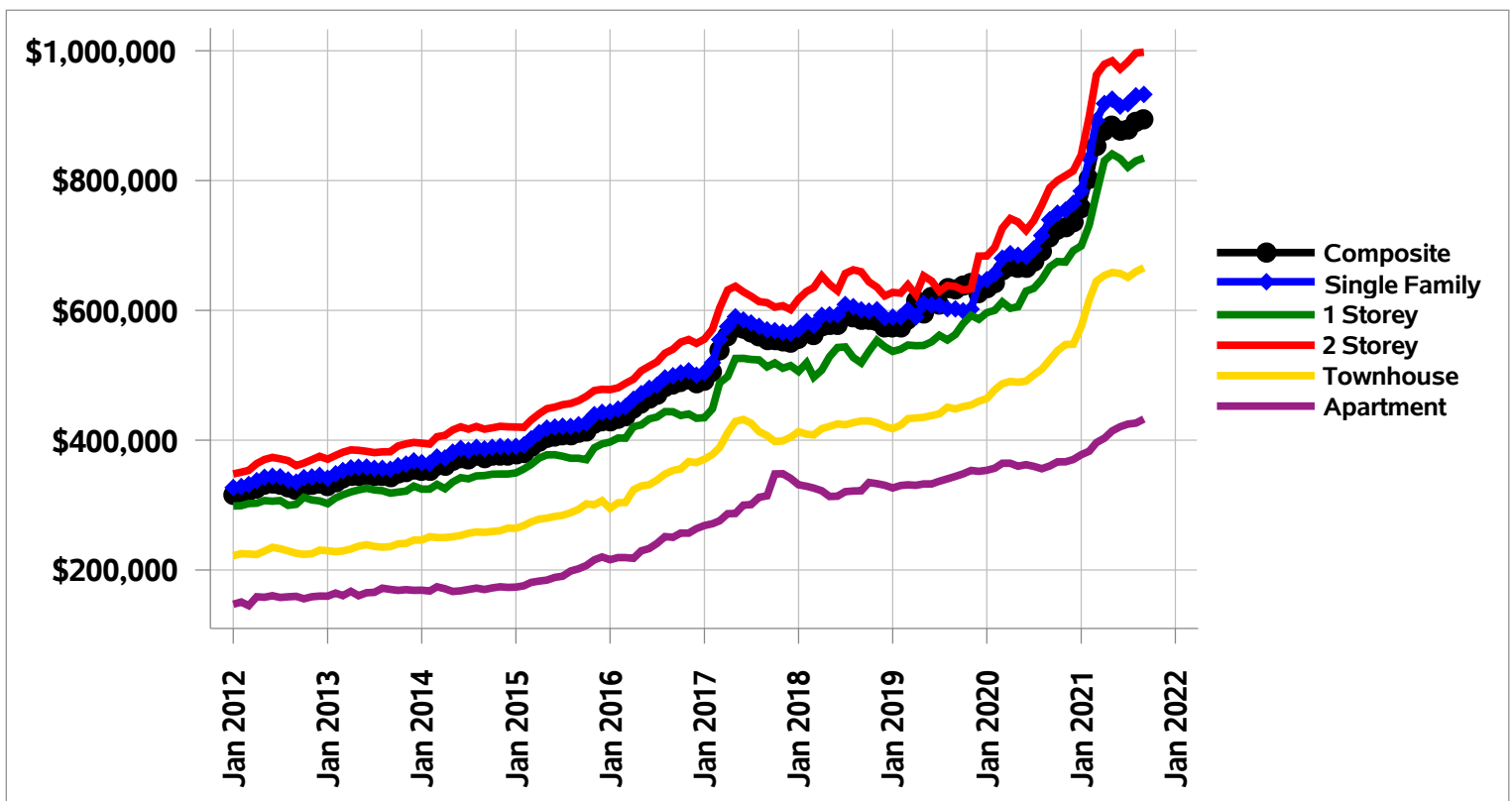
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## GRIMSBY (54) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$893,600	0.4	2.0	4.7	25.4	52.6	84.2
Single Family	\$932,700	0.2	2.0	4.5	26.1	55.2	86.8
One Storey	\$834,700	0.5	0.1	7.0	25.1	60.8	88.1
Two Storey	\$997,900	0.1	2.7	3.6	26.5	51.3	84.8
Townhouse	\$665,800	0.9	1.4	3.2	27.1	55.0	88.4
Apartment	\$432,600	1.5	2.8	9.2	20.1	34.3	72.8

### MLS® HPI Benchmark Price



## GRIMSBY (54) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1507
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6132
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## GRIMSBY (54)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1351
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8056
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1601
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5306
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## GRIMSBY (54)

### MLS® HPI Benchmark Descriptions

#### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1242
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	736
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers

## SMITHVILLE (57)

### MLS® Residential Market Activity

Actual	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	16	-20.0	14.3	-11.1	-30.4	14.3	-27.3
Dollar Volume	\$13,990,000	19.7	95.2	44.4	54.3	219.9	78.7
New Listings	16	-11.1	-40.7	-15.8	-38.5	-23.8	-63.6
Active Listings	16	-5.9	-51.5	-68.0	-33.3	-64.4	-87.9
Sales to New Listings Ratio <sup>1</sup>	100.0	111.1	51.9	94.7	88.5	66.7	50.0
Months of Inventory <sup>2</sup>	1.0	0.9	2.4	2.8	1.0	3.2	6.0
Average Price	\$874,375	49.6	70.8	62.4	121.8	179.9	145.7
Median Price	\$787,500	37.2	54.1	57.8	106.7	172.0	138.7
Sale to List Price Ratio	101.5	99.2	98.4	96.8	99.8	96.3	97.3
Median Days on Market	10.5	15.0	18.5	33.5	12.0	22.0	47.0
Average Days on Market	19.4	19.3	26.6	34.1	17.7	58.1	58.7

Year-to-date	September 2021	Compared to <sup>6</sup>					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	175	24.1	31.6	34.6	18.2	23.2	-33.2
Dollar Volume	\$153,760,647	76.0	97.4	124.7	139.9	242.1	109.2
New Listings	218	27.5	13.0	-6.8	21.1	11.8	-50.9
Active Listings <sup>3</sup>	16	-33.0	-50.7	-64.2	-29.2	-63.1	-88.7
Sales to New Listings Ratio <sup>4</sup>	80.3	82.5	68.9	55.6	82.2	72.8	59.0
Months of Inventory <sup>5</sup>	0.8	1.6	2.3	3.2	1.4	2.8	5.0
Average Price	\$878,632	41.8	50.0	66.9	102.9	177.6	213.1
Median Price	\$825,000	44.7	48.1	65.0	100.6	181.5	211.9
Sale to List Price Ratio	105.2	99.0	98.3	98.4	99.9	97.2	97.0
Median Days on Market	8.0	19.0	23.0	21.0	15.0	29.0	50.5
Average Days on Market	15.7	36.5	41.6	33.5	27.1	52.3	72.3

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

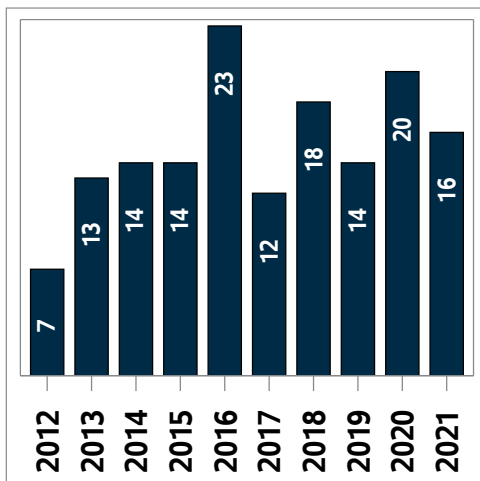
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

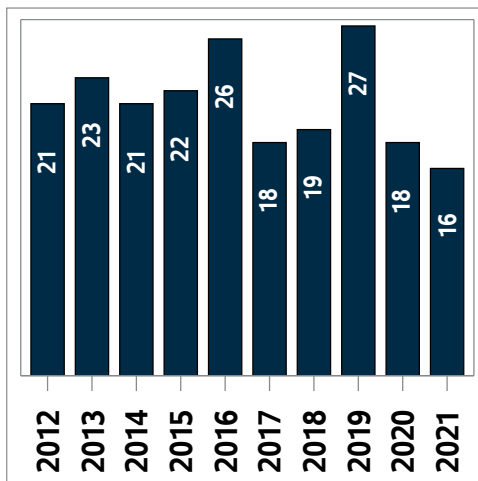
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## SMITHVILLE (57) MLS® Residential Market Activity

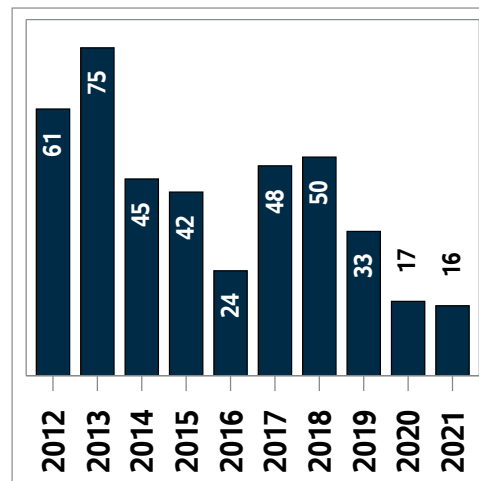
Sales Activity  
(September only)



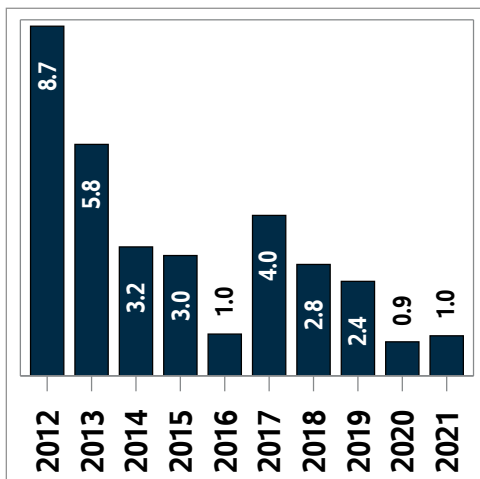
New Listings  
(September only)



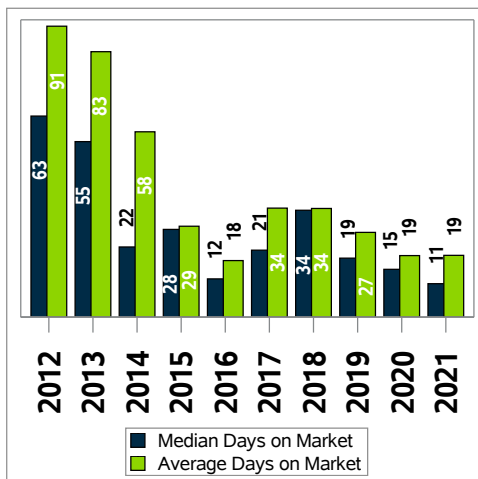
Active Listings  
(September only)



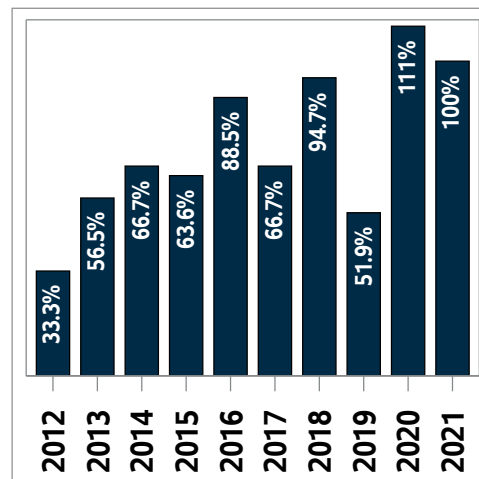
Months of Inventory  
(September only)



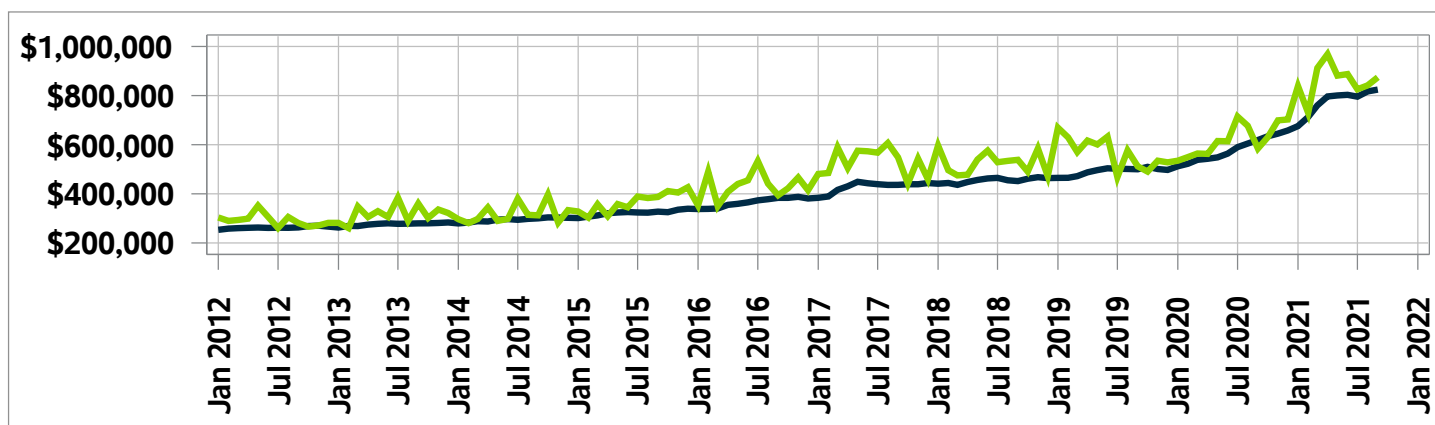
Days on Market  
(September only)



Sales to New Listings Ratio  
(September only)

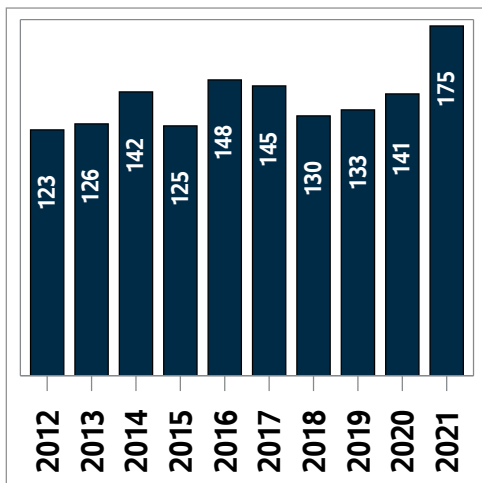


MLS® HPI Composite Benchmark Price and Average Price

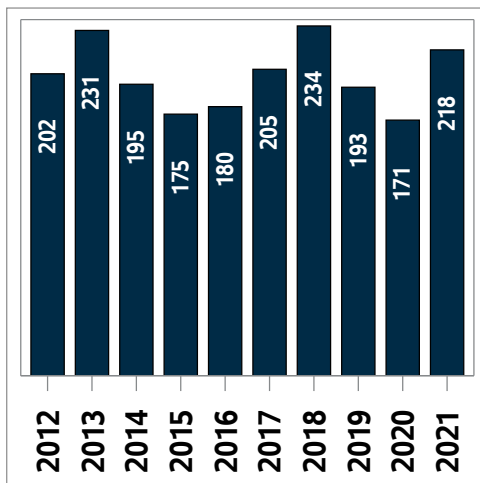


## SMITHVILLE (57) MLS® Residential Market Activity

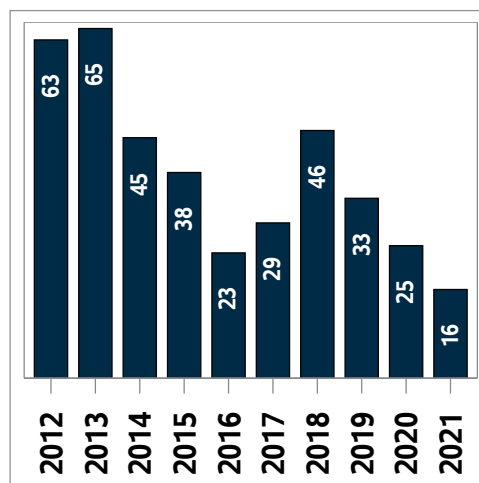
**Sales Activity**  
(September Year-to-date)



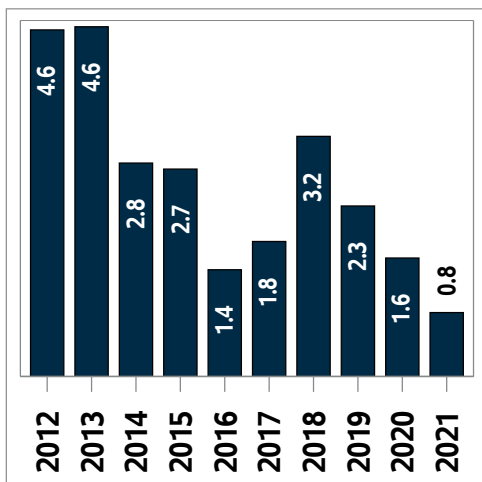
**New Listings**  
(September Year-to-date)



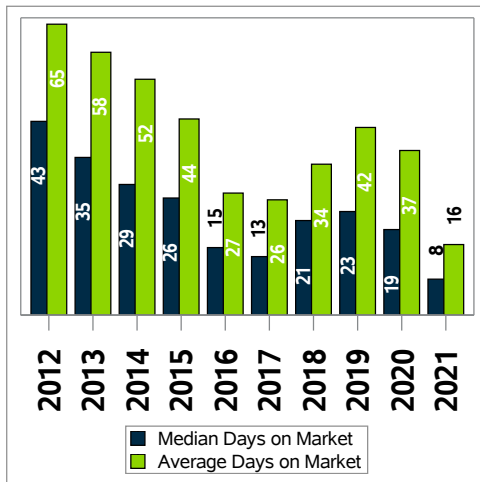
**Active Listings**<sup>1</sup>  
(September Year-to-date)



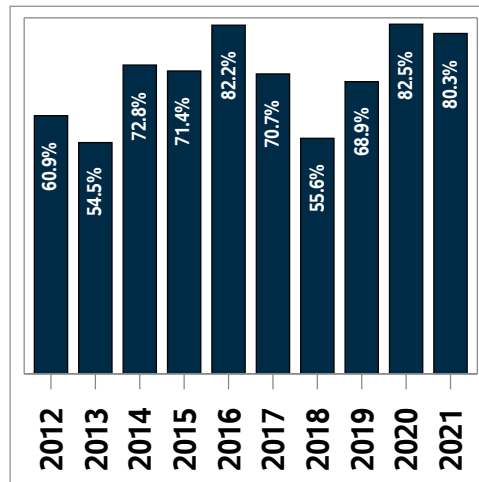
**Months of Inventory**<sup>2</sup>  
(September Year-to-date)



**Days on Market**  
(September Year-to-date)



**Sales to New Listings Ratio**  
(September Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

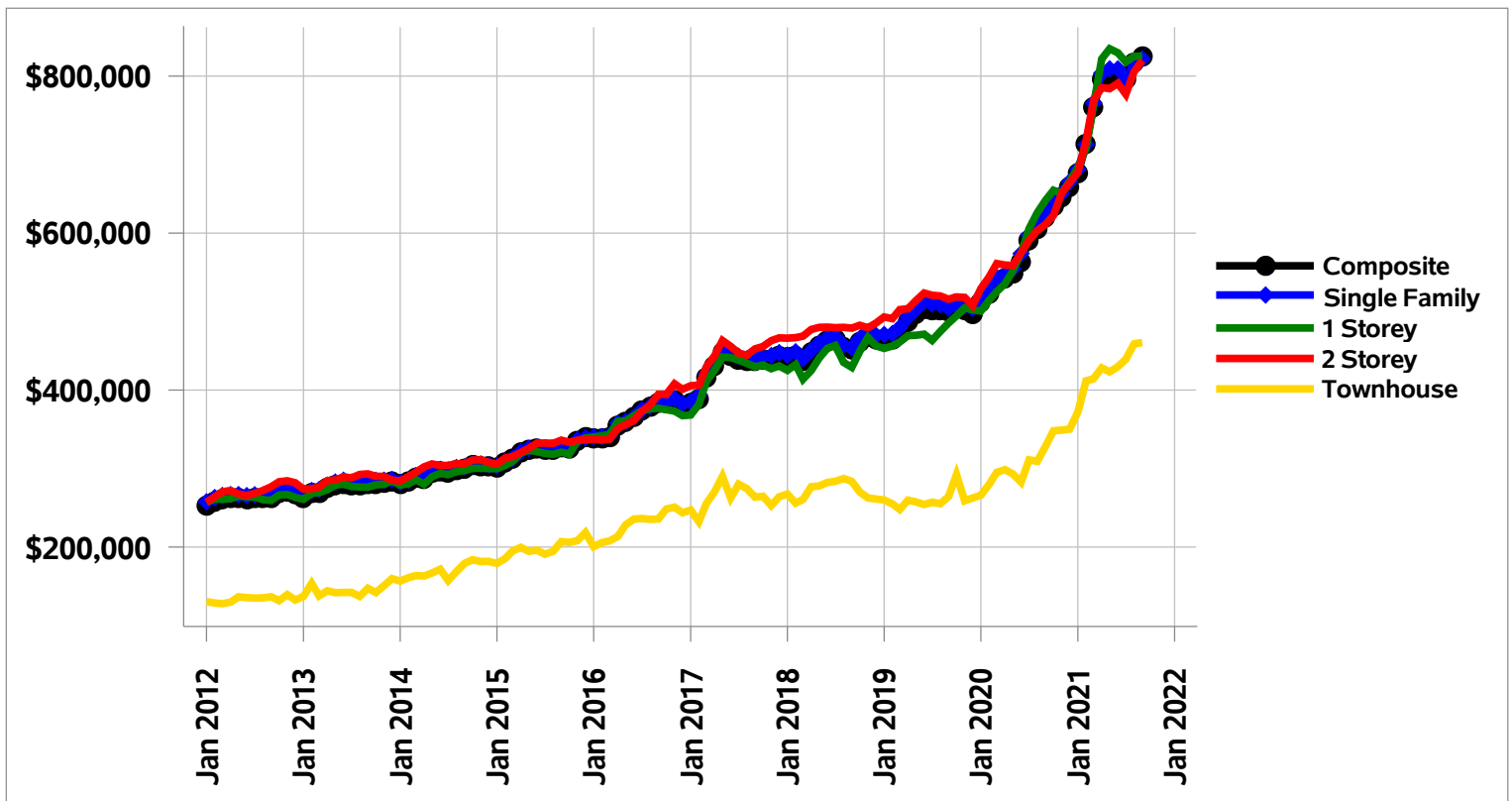
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## SMITHVILLE (57) MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	September 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$824,400	0.9	2.7	8.5	33.2	82.5	114.9
Single Family	\$822,100	0.9	1.6	7.3	31.2	81.2	113.3
One Storey	\$825,600	0.0	-0.5	8.3	28.7	92.4	119.1
Two Storey	\$820,100	1.8	3.7	6.7	34.2	71.2	107.8
Townhouse	\$460,600	0.4	7.2	11.2	40.3	62.4	95.4

### MLS® HPI Benchmark Price





## SMITHVILLE (57) MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1374
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1392
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6448
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## SMITHVILLE (57)

### MLS® HPI Benchmark Descriptions

#### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1304
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6547
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1681
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6313
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## SMITHVILLE (57)

### MLS® HPI Benchmark Descriptions

#### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1198
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers